

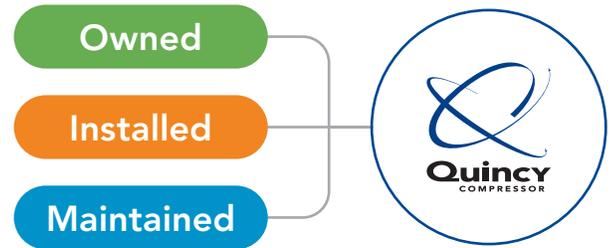


# Quincy On The Air

## ONLY PAY FOR WHAT YOU USE

### All Part of The Plan

Get the air you need while the compressed air equipment is owned, installed, and maintained by Quincy for the duration of the agreement. QOTA is an all-inclusive agreement for compressed air delivery, that allows you to pay only for the air you consume including compressors, dryers, and remote monitoring technology.



### Reduce Your Risk

The most flexible and risk-free solution to provide a steady flow of quality compressed air, perfectly adapted to your production needs. We ensure optimal reliability by our expert choice of equipment, professional service, utilizing the latest technology, and our remote system monitoring.

You are fully covered with no hidden costs. Quincy is responsible for any possible breakdowns and all maintenance needed to drive the highest machine availability. Allowing you to focus on your core business with full financial control.

### Zero Investment

Compressed air comes at a monthly fee. Just like water, electricity or data services, compressed air is now available as a utility. Monthly fee is dependant on usage. Run more, pay more. Run less, pay less.

**NO DOWN PAYMENT**  
**NO CAPITAL INVESTMENT**  
**NO HIDDEN COSTS**



### Maximum Flexibility

Your compressed air costs remain in line with your production capacity. Enjoy the flexibility of quickly adapting air supply to comply with production demand without extra investments.

# Questions

## What's the difference with owning my own compressors?

We supply the air you need while the compressed air equipment is owned, installed, and maintained by Quincy for the duration of the agreement. QOTA is an all-inclusive agreement for compressed air delivery, that allows you to pay only for the air you consume including compressors, dryers, and remote monitoring technology.

## What if my compressed air demand changes?

Big changes in your production process, such as up or downscaling, new investments, methods or technologies, could mean the compressed air installation you invested in is no longer ideally suited for your needs. With QOTA, your system is designed to support your production requirements and fluctuating demands. Your installation can be further adapted to any additional changes, all done without the need for large investments or lengthy approval processes.

## What savings do I achieve?

With QOTA, there is no investment cost for the equipment, costs are predictable and transparent. The regular maintenance and system monitoring included in QOTA will help you reduce downtime and energy costs.

## How can I avoid unexpected costs?

If a breakdown occurs or an urgent repair is needed, these unforeseen costs could seriously disrupt your budget. QOTA is our commitment to deliver you high quality and reliable compressed air with minimum downtime. The combination of complete support, system monitoring, proactive repairs and emergency assistance ensures sustained reliability and maximum uptime.