

A black and white photograph showing the silhouettes of two people climbing a mountain peak. One person is higher up, reaching down to assist the other. The background is a bright, cloudy sky with a sun flare.

“Fixed Price Services have given us control over our maintenance budget, and the assurance that our compressor is in the very best hands.”

## Climb Higher with the Right Support

Strong support at the right time will allow you to reach your goals with less effort and more security. With Fixed Price Services you get the assurance of increased productivity and energy efficiency for your compressor and production processes.

### Top Quality at a Fixed Price

Tailored to your installation, site conditions and production planning, every Fixed Price Service incorporates flexibility and the ability to control your budget.

Your machine is maintained to the standards needed to drive efficiency and allow you to focus on your production. All needed parts and labor are included in one fixed price.

## ASK YOURSELF...

### What's 'fixed' about Fixed Price Services?

Fixed Price Services go beyond a fixed labor and parts cost. You will receive the full scope needed to keep your equipment running at optimal condition. Ordering and processing payments become much easier and foreseeable - you know what the outcome is and how much you need to budget for it.

### What if I source parts and services from a third-party supplier?

Generic parts, while seemingly compatible, are proven to affect your system performance, reducing capacity that could ultimately impact your production process, causing quality issues, reduced capacity or even, downtime due to unexpected compressor outages. Quincy genuine parts are specifically designed to improve your system's performance and minimize downtime with the lowest possible energy consumption.

### How can I budget my maintenance costs with certainty?

Fixed Price Services have a clear cost for each maintenance intervention, the scope of which is designed for your specific production needs. To limit your production downtime and allow you to allocate resources effectively, maintenance is scheduled ahead of time. And to keep your stock and handling to a minimum, parts are delivered just in time.

### What about the administrative hassle of maintenance?

This can be avoided with Fixed Price Services. All items are consolidated into one single line specific for your machine and running conditions, including consumable parts, fluids, labor, travel and miscellaneous.

## The Expert's Eye

With their extensive training and hands on experience, our technicians know how to adjust your compressor to your specific running conditions, driving higher efficiency of your entire system.

They are also proficient at identifying potential issues arising, which could ultimately affect "...your production. They will propose a course of action to prevent future issues and production downtime."

## Keep Your Budget Under Control

With Fixed Price Service you will know exactly how much you will invest for the specific scope necessary to upkeep your equipment in top condition.

**Contact your Quincy Compressor representative to sign up today!**